



Nico Blöchlinger

Innovation & Transformation Lead · Banking → Sports Industry → AI-Driven Transformation

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“Bridging business and technology — I turn ideas into projects and deliver results.”

PROFILE

Eight years in business development and project management — from banking to a company-wide ERP rollout and IT strategy at Switzerland's largest ski manufacturer. I get things done: MS Dynamics 365 BC as the enterprise backbone (on-time, on-budget), a digitalization roadmap through 2028, building the internal AI team, and a self-built AI SaaS. Strong project leader with a big-picture mindset, passionate about AI and technology, a collaborative team player, and grounded in execution.

EXPERIENCE

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| 04/2025 —
06/2026 | Strategic Project Lead <i>Stöckli Swiss Sports AG, Malters</i> <ul style="list-style-type: none">Co-owned the digitalization and IT strategy with the CFO — guiding principles, target vision 2028, target organization, roadmap, supplier management, and cyber security governance.Integrated Stöckli North America (US subsidiary) into the central M365 environment — Microsoft 365, SharePoint structure, identity, and collaboration setup.Founded the Stöckli AI team; independently built an AI SaaS for event management — reducing ski-test planning effort by approx. 60%.End-to-end ownership of the Personio HR system rollout — standardizing and automating recruiting, master-data, and contract processes. |
| 04/2023 —
03/2025 | ERP Project Lead <i>Stöckli Swiss Sports AG, Malters</i> <ul style="list-style-type: none">Company-wide implementation of Microsoft Dynamics 365 Business Central — project volume > CHF 3M, core team member alongside CFO & CMO, 8 key users, 330 end users.Go-live on-time and on-budget after a single plan adjustment — company-wide adoption faster than industry average.Coordinated key users, developers, and three external partners in CH and DE; managed budget, timeline, quality, and change management using Scrum (Azure DevOps).Designed integrated system architecture: ERP · POS · PIM · middleware · web shops · CRM — end-to-end digitalization of core business processes. |
| 11/2022 —
03/2023 | Project Manager Business Development <i>Stöckli Swiss Sports AG, Malters</i> <ul style="list-style-type: none">Built Skiservice@Home from idea to market launch — MVP with agency, online booking, fulfillment via retail stores and Swiss Post.Pilot discontinued after one season: utilization below business-case expectations.Key learning: validate demand early before scaling operations — since then a default in every new initiative. |
| 05/2018 —
10/2022 | Business Development Manager <i>Nidwaldner Kantonalbank, Stans</i> <ul style="list-style-type: none">Owned innovation and digitalization; sparring partner to the executive board on strategic and operational projects.Championed FELFEL on own initiative — from idea through business case and internal buy-in to contract signing and rollout. |
| 08/2012 —
04/2018 | Private Banking Support · Treasury Team · Commercial Apprenticeship with Federal Vocational Baccalaureate <i>Nidwaldner Kantonalbank, Stans</i> <ul style="list-style-type: none">Solid foundation in universal banking across all divisions — Swiss Federal Diploma in Business with Vocational Baccalaureate. |

WORLD TRAVEL

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| 07/2026 —
03/2027 | World Travel Intentional career break to experience other countries and cultures and to connect with new people. Available from April 2027. |
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TOOLS & AI

- Hands-on AI** Claude Code · Replit · OpenClaw · local LLMs on own hardware. Built AI SaaS for Stöckli with Replit; delivered planning tool for Panthera Ladys Gym (Claude Code, deployed on Railway).
- Strategic Focus** Leveraging AI as a business enabler rather than an IT project; orchestration, tool selection, process redesign. Driven by curiosity and a willingness to learn.
- Enterprise Tools** MS Dynamics 365 Business Central · Azure DevOps · Asana · Confluence · Jira · SharePoint.

EDUCATION

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| 2020 — 2022 | Master of Science in Business Administration HSLU Luzern · Major Business Development & Promotion |
| Spring 2022 | Exchange Semester Hawaii Pacific University, Honolulu |
| 2016 — 2020 | Bachelor of Science in Business Administration HSLU Luzern · Major Value Network Management |

Languages German (native) · English C1 · French B1
Sports Tennis · Padel · MTB · Rennrad · Golf · Skitouring & Freeride

Available from April 2027